

	2019-2020	2019-2020	2019-2020	2019-2020	2019-2020	2019-2020
	Actual Jan	Budgeted Jan	Variance	Actual Jan YTD	Budgeted Jan YTD	Variance
<b>Food and Beverage Operations</b>						
Food Services (includes Main)						
Revenue	175,176	163,370	11,807	1,331,764	1,228,212	103,552
Cost of Sales	-75,839	-71,371	-4,468	-581,090	-537,124	-43,965
Labour	-93,156	-90,028	-3,127	-795,700	-734,262	-61,438
Other Expenses	-11,390	-10,195	-1,195	-69,620	-78,625	9,005
<b>Net Revenue</b>	<b>-5,209</b>	<b>-8,225</b>	<b>3,016</b>	<b>-114,646</b>	<b>-121,799</b>	<b>7,153</b>
Catering and Conferences						
Revenue	16,123	21,350	-5,227	304,107	256,280	47,827
Cost of Sales	-2,758	-4,595	1,837	-52,997	-49,819	-3,178
Labour	-13,827	-13,435	-392	-140,810	-119,284	-21,526
Other Expenses	-701	-1,020	319	-14,790	-17,940	3,150
<b>Net Revenue</b>	<b>-1,163</b>	<b>2,300</b>	<b>-3,463</b>	<b>95,510</b>	<b>69,237</b>	<b>26,273</b>
Felicitas						
Revenue	71,094	66,392	4,702	507,247	472,949	34,298
Cost of Sales	-19,694	-18,331	-1,363	-135,540	-130,227	-5,313
Labour	-29,996	-35,061	5,065	-237,674	-249,817	12,144
Other Expenses	-17,037	-15,225	-1,812	-113,439	-106,535	-6,904
<b>Net Revenue</b>	<b>4,367</b>	<b>-2,225</b>	<b>6,592</b>	<b>20,594</b>	<b>-13,630</b>	<b>34,225</b>
<b>Food/Beverage Ops Net Revenue</b>	<b>-2,005</b>	<b>-8,150</b>	<b>6,145</b>	<b>1,458</b>	<b>-66,192</b>	<b>67,650</b>
<b>Other Business Operations</b>						
Zap Copy						
Revenue	29,395	40,355	-10,960	194,133	234,855	-40,722
Cost of Sales	-9,677	-12,811	3,135	-52,199	-57,647	5,448
Labour	-14,976	-15,565	589	-126,873	-138,021	11,148
Other Expenses	-2,774	-3,947	1,173	-27,055	-26,272	-782
<b>Net Revenue</b>	<b>1,968</b>	<b>8,032</b>	<b>-6,064</b>	<b>-11,994</b>	<b>12,915</b>	<b>-24,909</b>
SUBtext						
Revenue	62,639	59,748	2,890	264,756	240,055	24,701
Cost of Sales	-41,280	-37,384	-3,896	-162,996	-146,146	-16,849
Labour	-9,633	-11,064	1,431	-90,042	-96,323	6,281
Other Expenses	-719	-1,282	563	-7,396	-9,108	1,712
<b>Net Revenue</b>	<b>11,007</b>	<b>10,018</b>	<b>989</b>	<b>4,322</b>	<b>-11,522</b>	<b>15,845</b>
Cincenta						
Revenue	28,349	31,615	-3,266	233,016	239,123	-6,107
Cost of Sales	-12,032	-11,569	-463	-89,101	-86,666	-2,435
Labour	-18,014	-17,468	-546	-152,743	-146,941	-5,801
Other Expenses	-2,729	-2,348	-381	-29,910	-29,505	-405
<b>Net Revenue</b>	<b>-4,426</b>	<b>230</b>	<b>-4,656</b>	<b>-38,738</b>	<b>-23,989</b>	<b>-14,749</b>
Munchie Bar						
Revenue	64,250	60,167	4,083	494,567	440,710	53,858
Cost of Sales	-34,342	-28,680	-5,662	-240,462	-213,039	-27,424
Labour	-16,276	-16,916	640	-134,629	-131,252	-3,377
Other Expenses	-1,232	-1,998	766	-13,866	-16,633	2,767
<b>Net Revenue</b>	<b>12,399</b>	<b>12,572</b>	<b>-173</b>	<b>105,610</b>	<b>79,786</b>	<b>25,824</b>
Info Booth						
Revenue	17,724	18,000	-276	163,821	162,004	1,817
Cost of Sales	0	0	0	0	0	0
Labour	-3,461	-5,756	2,295	-29,681	-35,067	5,387
Other Expenses	-1,106	-678	-428	-5,472	-4,680	-792
<b>Net Revenue</b>	<b>13,157</b>	<b>11,567</b>	<b>1,591</b>	<b>128,668</b>	<b>122,257</b>	<b>6,412</b>
<b>Other Business Ops Net Revenue</b>	<b>34,106</b>	<b>42,419</b>	<b>-8,313</b>	<b>187,868</b>	<b>179,446</b>	<b>8,422</b>

