

	2019-2020 Actual Oct	2019-2020 Budgeted Oct	2019-2020 Variance	2019-2020 Actual Oct YTD	2019-2020 Budgeted Oct YTD	2019-2020 Variance
Food and Beverage Operations						
Food Services						
Revenue	214,929	198,816	16,113	864,890	806,992	57,898
Cost of Sales	-89,555	-85,956	-3,599	-377,564	-352,713	-24,851
Labour	-102,888	-90,960	-11,928	-528,721	-488,095	-40,626
Other Expenses	-6,932	-9,895	2,963	-44,677	-52,580	7,903
Net Revenue	15,554	12,005	3,549	-86,072	-86,396	324
Catering and Conferences						
Revenue	33,235	22,250	10,985	234,921	193,280	41,641
Cost of Sales	-4,283	-3,980	-303	-39,977	-34,829	-5,148
Labour	-15,055	-13,520	-1,535	-97,278	-83,616	-13,662
Other Expenses	-2,441	-1,670	-771	-10,259	-14,030	3,771
Net Revenue	11,456	3,080	8,376	87,408	60,805	26,603
Felicitia's						
Revenue	76,148	65,087	11,061	312,450	287,697	24,753
Cost of Sales	-19,581	-17,629	-1,952	-83,805	-79,457	-4,348
Labour	-35,305	-36,617	1,312	-150,481	-153,684	3,203
Other Expenses	-13,044	-15,440	2,396	-66,290	-65,130	-1,160
Net Revenue	8,218	-4,599	12,817	11,875	-10,574	22,449
Food/Beverage Ops Net Revenue	35,228	10,486	24,742	13,210	-36,165	49,376
Other Business Operations						
Zap Copy						
Revenue	30,935	36,205	-5,270	131,453	147,990	-16,537
Cost of Sales	-3,486	-7,537	4,052	-35,681	-33,202	-2,479
Labour	-14,669	-15,535	865	-86,650	-94,264	7,614
Other Expenses	-1,987	-3,390	1,402	-17,512	-17,314	-198
Net Revenue	10,793	9,743	1,050	-8,390	3,210	-11,600
SUBtext						
Revenue	18,990	15,708	3,281	174,745	155,425	19,320
Cost of Sales	-11,452	-9,581	-1,871	-106,551	-95,437	-11,114
Labour	-10,196	-10,507	311	-62,293	-67,425	5,132
Other Expenses	-680	-682	2	-5,445	-6,232	787
Net Revenue	-3,339	-5,062	1,723	456	-13,669	14,125
Cincenta						
Revenue	22,373	28,375	-6,002	147,374	153,724	-6,350
Cost of Sales	-12,773	-9,267	-3,506	-59,813	-55,992	-3,821
Labour	-22,257	-19,556	-2,701	-103,850	-96,757	-7,093
Other Expenses	-5,936	-5,623	-312	-21,851	-20,285	-1,566
Net Revenue	-18,593	-6,071	-12,522	-38,140	-19,310	-18,830
Munchie Bar						
Revenue	76,544	66,792	9,751	318,176	278,773	39,403
Cost of Sales	-37,903	-33,491	-4,412	-156,481	-135,200	-21,281
Labour	-17,490	-16,432	-1,059	-89,851	-86,600	-3,251
Other Expenses	-2,803	-2,810	8	-9,635	-10,726	1,091
Net Revenue	18,348	14,060	4,288	62,208	46,246	15,962
Info Booth						
Revenue	18,231	17,900	331	109,685	108,604	1,081
Cost of Sales	0	0	0	0	0	0
Labour	-3,724	-4,918	1,194	-19,599	-20,912	1,313
Other Expenses	-198	-473	275	-3,909	-2,878	-1,032
Net Revenue	14,310	12,510	1,800	86,177	84,815	1,362
Other Business Ops Net Revenue	21,519	25,180	-3,661	102,311	101,292	1,018

