

	2019-2020 Actual July	2019-2020 Budgeted July	2019-2020 Variance	2019-2020 Actual July YTD	2019-2020 Budgeted July YTD	2019-2020 Variance
Food and Beverage Operations						
Food Services (includes Main Kitchen,						
Revenue	107,559	106,689	870	331,229	324,080	7,149
Cost of Sales	-51,262	-46,915	-4,347	-147,046	-142,685	-4,361
Labour	-84,662	-82,855	-1,807	-244,510	-234,160	-10,350
Other Expenses	-10,139	-8,695	-1,444	-21,909	-22,695	786
Net Revenue	-38,504	-31,776	-6,728	-82,236	-75,460	-6,776
Catering and Conferences						
Revenue	21,583	20,050	1,533	121,329	108,000	13,329
Cost of Sales	-2,801	-2,939	138	-19,909	-20,349	440
Labour	-13,017	-13,132	115	-49,788	-45,311	-4,477
Other Expenses	-3,315	-945	-2,370	-4,336	-9,845	5,509
Net Revenue	2,450	3,034	-584	47,296	32,495	14,801
Felicitia's						
Revenue	40,752	34,017	6,735	108,507	95,451	13,056
Cost of Sales	-9,151	-9,371	220	-27,064	-26,291	-773
Labour	-18,669	-19,018	349	-57,995	-54,820	-3,175
Other Expenses	-9,168	-7,555	-1,613	-21,601	-20,475	-1,126
Net Revenue	3,764	-1,927	5,691	1,847	-6,135	7,982
Food/Beverage Ops Net Revenue	-32,290	-30,669	-1,621	-33,093	-49,100	16,007
Other Business Operations						
Zap Copy						
Revenue	12,286	12,125	161	37,117	39,975	-2,858
Cost of Sales	-2,615	-2,884	269	-13,597	-9,451	-4,146
Labour	-15,881	-17,437	1,556	-45,628	-48,148	2,520
Other Expenses	-2,728	-3,225	497	-6,721	-7,686	965
Net Revenue	-8,938	-11,421	2,483	-28,829	-25,310	-3,519
SUBtext						
Revenue	14,014	11,558	2,456	42,192	36,200	5,992
Cost of Sales	-7,089	-5,874	-1,215	-19,723	-16,449	-3,274
Labour	-10,598	-12,764	2,166	-27,650	-35,532	7,882
Other Expenses	-30	-862	832	-2,385	-2,286	-99
Net Revenue	-3,703	-7,942	4,239	-7,566	-18,067	10,501
Cincenta						
Revenue	22,086	28,556	-6,470	59,843	73,170	-13,327
Cost of Sales	-8,500	-10,320	1,820	-24,219	-26,611	2,392
Labour	-15,609	-15,888	279	-45,630	-44,864	-766
Other Expenses	-3,811	-3,653	-158	-7,445	-9,245	1,800
Net Revenue	-5,834	-1,305	-4,529	-17,451	-7,550	-9,901
Munchie Bar						
Revenue	41,809	35,417	6,392	121,231	111,883	9,348
Cost of Sales	-21,442	-16,678	-4,764	-59,859	-53,595	-6,264
Labour	-14,050	-14,013	-37	-39,938	-40,103	165
Other Expenses	-1,266	-1,330	64	-3,036	-4,136	1,100
Net Revenue	5,051	3,396	1,655	18,398	14,049	4,349
Info Booth						
Revenue	17,501	17,501	0	56,051	52,603	3,448
Cost of Sales	0		0			0
Labour	-1,221		-1,221	-8,267	-6,373	-1,894
Other Expenses	-110		-110	-1,636	-1,185	-451
Net Revenue	16,170	17,501	-1,331	46,148	45,045	1,103
Other Business Ops Net Revenue	2,746	229	2,517	10,700	8,167	2,533

	2019-2020 Actual July	2019-2020 Budgeted July	2019-2020 Variance	2019-2020 Actual July YTD	2019-2020 Budgeted July YTD	2019-2020 Variance
Support/Administration Services						
General Office						
Revenue			0			0
Labour	-10,767	-12,564	1,797	-25,526	-26,534	1,008
Other Expenses	-544	-1,450	906	-1,588	-2,450	862
Net Revenue	-11,311	-14,014	2,703	-27,114	-28,984	1,870
Building Operations						
Revenue	18,066	22,934	-4,868	53,851	58,576	-4,725
Labour	-2,997	-2,947	-50	-8,760	-8,978	218
Other Expenses	-41,417	-32,812	-8,605	-111,714	-100,195	-11,519
Net Revenue	-26,348	-12,825	-13,523	-66,623	-50,597	-16,026
Graphics						
Revenue		30	-30		90	-90
Cost of Sales			0			0
Labour	-11,188	-11,871	683	-32,199	-34,200	2,001
Other Expenses	-53	-572	519	-2,474	-1,716	-758
Net Revenue	-11,241	-12,413	1,172	-34,673	-35,826	1,153
Accounting						
Revenue	4,255	6,250	-1,995	16,754	18,750	-1,996
Labour	-15,434	-14,785	-649	-43,730	-41,508	-2,222
Payroll/Bank Charges	-1,747	-2,007	260	-4,698	-5,294	596
Other Expenses	-1,850	-3,436	1,586	-5,966	-10,468	4,502
Net Revenue	-14,776	-13,978	-798	-37,640	-38,520	880
Division Administration						
Salary and Benefits	-18,644	-18,224	-420	-55,769	-54,672	-1,097
Legal		-250	250	-482	-1,250	768
Other Expenses	-1,019	-1,850	831	-6,892	-6,676	-216
Net Revenue	-19,663	-20,324	661	-63,143	-62,598	-545
Support/Admin Net Revenue	-83,339	-73,554	-9,785	-229,193	-216,525	-12,668
	2019-2020 Actual July	2019-2020 Budgeted July	2019-2020 Variance	2019-2020 Actual July YTD	2019-2020 Budgeted July YTD	2019-2020 Variance
Board of Directors						
Board of Directors						
Revenue	40	22,013	-21,973	29,420	32,013	-2,593
Cost of Sales			0			0
Labour	-21,569	-22,481	912	-66,690	-66,655	-35
Legal		-1,600	1,600	-709	-4,800	4,091
Other Expenses	-46,930	-57,065	10,135	-59,307	-64,450	5,143
Net Revenue	-68,459	-59,133	-9,326	-97,286	-103,892	6,606
Board of Directors Net Revenue	-68,459	-59,133	-9,326	-97,286	-103,892	6,606
Total F/B, Bus Ops, S/A & BOD	-181,342	-163,127	-18,215	-348,872	-361,350	12,478

Restricted accounts not included in the snapshot (Food Bank, Peer Support, Campaigns, Elections and Events).