

University of Victoria Students' Society Fiscal Budget Forecasting

|   | 2017-2018<br>Draft Budget | 2016-2017<br>Audited | 2015-2016<br>Audited | 2014-2015<br>Audited | 2013-2014<br>Audited | 2012-2013<br>Audited | 2011-2012<br>Audited | 2010-2011<br>Audited | 2009-2010<br>Audited | 2008-2009<br>Audited |
|---|---------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| <b>Membership Fees</b>  |                           |                      |                      |                      |                      |                      |                      |                      |                      |                      |
| Revenue   | 2,956,331                 | 2,956,330            | 2,879,012            | 2,743,410.65         | 2,650,714            | 2,502,512            | 2,321,749            | 2,202,375            | 2,103,590            | 2,092,044            |
| Disability Advocacy   | -115,783                  | -115,783             | -113,870             | -110,606.75          | -106,932             | -104,365             | -99,446              | -93,785              | -85,780              | -30,125              |
| CFS   | 0                         | 0                    | 0                    | 0.00                 | 0                    | -145,641             | -146,877             | -250,601             | -242,853             | -234,512             |
| CFUV  | -192,972                  | -192,972             | -189,783             | -184,344.58          | -178,220             | -173,941             | -165,743             | -156,309             | -152,485             | -150,626             |
| Clubs   | -38,594                   | -38,594              | -37,957              | -36,868.92           | -35,644              | -34,788              | -33,149              | -31,262              | -30,496              | -33,631              |
| Community Garden  | -57,892                   | -57,892              | -56,935              | -28,020.38           | -27,089              | -26,439              | -22,949              | 0                    |                      |                      |
| Constituency Groups   | -77,189                   | -77,189              | -75,913              | -73,737.83           | -71,288              | -69,576              | -66,297              | -62,524              | -60,994              | -67,262              |
| Course Unions   | -38,591                   | -38,594              | -37,957              | -36,868.92           | -35,644              | -34,788              | -33,149              | -31,262              | -30,496              | -30,121              |
| Daniel Jacobs   | -19,297                   | -19,297              | -18,978              | -18,434.46           | -17,822              | -17,394              | -16,574              | -15,631              | -15,249              | -15,063              |
| Daycare   | -38,594                   | -38,594              | -37,957              | -36,868.92           | -35,644              | -34,788              | -33,149              | -31,261              | -30,496              | -30,125              |
| Food Bank   | -57,892                   | -57,892              | -56,644              | -36,868.92           | -35,644              | -17,394              | -16,574              | -15,631              | -15,249              | -15,063              |
| SUB Expansion Fund (Dr. Ewing Memorial)   | -164,026                  | -164,026             | -161,316             | -156,692.90          | -151,487             | -148,827             | -149,168             | -171,502             | -198,231             | -195,813             |
| Capital Acquisition Fund  | -164,026                  | -164,026             | -161,316             | -156,692.90          | -151,487             | -148,827             | -149,168             | -171,502             | -198,231             | -195,813             |
| Reno Fund   | -192,972                  | -192,972             | -189,783             | -184,344.58          | -178,220             |                      |                      |                      |                      |                      |
| International Bursary   | -19,297                   | -19,297              | -18,978              | -18,434.46           | -17,822              | -17,394              | -16,574              | -15,631              | -15,249              | -15,063              |
| Martlet   | -144,729                  | -144,729             | -142,337             | -138,258.44          | -133,665             | -130,456             | -124,307             | -117,232             | -114,364             | -112,969             |
| Native Students' Union  | -38,594                   | -38,594              | -37,957              | -36,868.92           | -35,644              | -34,788              | -33,149              | -31,261              | -30,496              | -30,125              |
| Ombudsperson  | -57,892                   | -57,892              | -56,935              | -55,303.37           | -53,466              | -52,182              | -49,723              | -46,893              | -45,746              | -69,200              |
| Anti Violence Project   | -77,189                   | -77,189              | -75,913              | -73,737.83           | -71,288              | -69,576              | -66,297              | -62,524              | -60,994              | -67,262              |
| UVSP  | -19,297                   | -19,297              | -18,978              | -18,434.46           | -17,822              | -17,394              | -16,574              | -15,631              | -15,249              | -15,063              |
| VIPIRG  | -115,783                  | -115,783             | -113,870             | -110,606.75          | -106,932             | -104,365             | -99,446              | -93,785              | -91,491              | -90,375              |
| Women's Centre  | -36,665                   | -36,665              | -36,059              | -35,025.47           | -33,862              | -33,049              | -31,491              | -29,699              | -28,972              | -28,619              |
| WUSC  | -96,486                   | -96,486              | -94,892              | -92,172.29           | -89,110              | -83,061              | -79,223              | -74,893              | -71,518              | -79,212              |
| Pride   | -36,663                   | -36,663              | -36,058              | -35,020.04           | -33,861              | -33,049              | -31,491              | -29,699              | -28,972              | -28,619              |
| Elections   | -15,472                   | -15,438              | -15,473              | -33,182.02           | -32,080              | -31,309              | -29,834              | -27,310              |                      |                      |
| Events  | -19,297                   | -19,297              | -18,978              | -18,434.46           | -17,822              | -17,394              | -16,574              | -15,631              |                      |                      |
| Course Union Special Projects   | -19,297                   | -19,297              | -18,978              | -18,434.46           | -17,822              | -17,394              | -16,574              | -13,889              | -15,249              | -13,614              |
| Gov Relations and Outreach  | -19,297                   | -19,297              | -18,978              | -18,434.46           | -17,822              | -15,439              |                      |                      |                      |                      |
| SOCC  | -27,016                   | -27,016              | -26,570              |                      |                      |                      |                      |                      |                      |                      |
| Uni 101   | -28,946                   | -28,946              |                      |                      |                      |                      |                      |                      |                      |                      |
| <b>Membership Fees Net Revenue</b>  | <b>1,026,580</b>          | <b>1,026,611</b>     | <b>1,009,647</b>     | <b>980,713</b>       | <b>946,577</b>       | <b>888,893</b>       | <b>807,749</b>       | <b>661,568</b>       | <b>579,472</b>       | <b>572,388</b>       |
| <b>Food and Beverage Operations</b>   |                           |                      |                      |                      |                      |                      |                      |                      |                      |                      |
| Food Services (includes Main Kitchen, Bean There, International Grill, and Health Food Bar/Juice Bar) | <b>Draft Budget</b>       | <b>Audited</b>       | <b>Audited</b>       | <b>Audited</b>       | <b>Audited</b>       | <b>Audited</b>       | <b>Audited</b>       | <b>Audited</b>       | <b>Audited</b>       | <b>Audited</b>       |
| Revenue   | 1,662,186.00              | 1,580,231.00         | 1,478,101.00         | 1,573,317.00         | 1,558,890.00         | 1,272,911            | 1,317,684            | 1,396,422            | 1,391,457            | 1,088,180            |
| Cost of Sales   | -742,807.00               | -708,910.00          | -681,051.00          | -684,533.00          | -646,067.00          | -549,975             | -559,588             | -586,353             | -603,685             | -483,113             |
| Labour  | -897,773.00               | -894,437.00          | -890,729.00          | -864,845.00          | -825,680.00          | -727,920             | -731,904             | -735,663             | -737,297             | -566,034             |
| Other Expenses  | -87,800.00                | -78,305.00           | -80,972.00           | -90,428.00           | -87,945.00           | -75,407              | -74,751              | -92,625              | -76,055              | -61,886              |
| <b>Net Revenue</b>  | <b>-66,194</b>            | <b>-101,421</b>      | <b>-174,651</b>      | <b>-66,489</b>       | <b>-802</b>          | <b>-80,391</b>       | <b>-48,559</b>       | <b>-18,219</b>       | <b>-25,580</b>       | <b>-22,853</b>       |
| <b>Catering and Conferences</b>   |                           |                      |                      |                      |                      |                      |                      |                      |                      |                      |
| Revenue   | 210,240.00                | 194,440.00           | 221,124.00           | 232,560.00           | 217,287.00           | 267,607              | 241,826              | 278,272              | 237,515              | 180,496              |
| Cost of Sales   | -36,074.00                | -33,104.00           | -34,018.00           | -33,772.00           | -31,749.00           | -35,406              | -32,491              | -43,944              | -39,378              | -35,844              |
| Labour  | -134,265.00               | -129,480.00          | -126,533.00          | -125,130.00          | -120,727.00          | -122,316             | -118,711             | -121,603             | -112,532             | -97,197              |
| Other Expenses  | -14,695.00                | -11,796.00           | -14,150.00           | -10,333.00           | -12,958.00           | -16,887              | -16,063              | -16,835              | -18,952              | -9,479               |
| <b>Net Revenue</b>  | <b>25,206</b>             | <b>20,060</b>        | <b>46,423</b>        | <b>63,325</b>        | <b>51,853</b>        | <b>92,998</b>        | <b>74,561</b>        | <b>95,890</b>        | <b>66,653</b>        | <b>37,972</b>        |
| <b>Felicitia's</b>  |                           |                      |                      |                      |                      |                      |                      |                      |                      |                      |
| Revenue   | 723,183.00                | 671,024.00           | 634,636.00           | 642,325.00           | 696,949.00           | 698,757              | 675,001              | 676,874              | 675,551              | 577,171              |
| Cost of Sales   | -214,059.00               | -191,560.00          | -198,234.00          | -203,614.00          | -220,745.00          | -217,178             | -227,614             | -228,690             | -231,626             | -195,570             |
| Labour  | -322,216.00               | -296,066.00          | -314,231.00          | -315,570.00          | -301,732.00          | -299,695             | -269,107             | -263,174             | -292,799             | -228,821             |
| Other Expenses  | -157,205.00               | -157,752.00          | -161,461.00          | -173,054.00          | -173,280.00          | -176,627             | -139,422             | -127,353             | -136,902             | -120,322             |
| <b>Net Revenue</b>  | <b>29,703</b>             | <b>25,646</b>        | <b>-39,290</b>       | <b>-49,913</b>       | <b>1,192</b>         | <b>5,257</b>         | <b>38,858</b>        | <b>57,657</b>        | <b>14,224</b>        | <b>32,458</b>        |
| <b>Food and Beverage Operations Net Revenue</b>   | <b>-11,285</b>            | <b>-55,715</b>       | <b>-167,518</b>      | <b>-53,077</b>       | <b>52,243</b>        | <b>17,864</b>        | <b>64,860</b>        | <b>135,328</b>       | <b>55,297</b>        | <b>47,577</b>        |
| <b>Other Business Operations</b>  |                           |                      |                      |                      |                      |                      |                      |                      |                      |                      |
|   | <b>Draft Budget</b>       | <b>Audited</b>       | <b>Audited</b>       | <b>Audited</b>       | <b>Audited</b>       | <b>Audited</b>       | <b>Audited</b>       | <b>Audited</b>       | <b>Audited</b>       | <b>Audited</b>       |
| <b>Zap</b>  |                           |                      |                      |                      |                      |                      |                      |                      |                      |                      |
| Revenue   | 308,200.00                | 296,616.00           | 319,071.00           | 337,437.00           | 350,876.00           | 367,431              | 357,780              | 349,580              | 326,504              | 234,450              |
| Cost of Sales   | -77,715.00                | -76,790.00           | -76,787.00           | -69,441.00           | -87,140.00           | -81,423              | -75,896              | -70,992              | -69,787              | -56,047              |
| Labour  | -160,537.00               | -146,939.00          | -143,756.00          | -139,336.00          | -139,427.00          | -140,469             | -131,238             | -110,549             | -117,234             | -82,649              |
| Other Expenses  | -34,252.00                | -40,093.00           | -56,657.00           | -48,676.00           | -43,051.00           | -64,045              | -51,050              | -52,760              | -58,613              | -47,985              |
| <b>Net Revenue</b>  | <b>35,696</b>             | <b>32,794</b>        | <b>41,871</b>        | <b>79,984</b>        | <b>81,258</b>        | <b>81,494</b>        | <b>99,596</b>        | <b>115,279</b>       | <b>80,870</b>        | <b>47,769</b>        |
| <b>SUBtext</b>  |                           |                      |                      |                      |                      |                      |                      |                      |                      |                      |
| Revenue   | 328,685.00                | 318,996.00           | 374,095.00           | 496,533.00           | 581,437.00           | 599,865              | 588,469              | 605,529              | 436,818              | 267,114              |
| Cost of Sales   | -187,286.00               | -184,837.00          | -211,263.00          | -305,415.00          | -350,986.00          | -386,500             | -387,121             | -409,701             | -278,803             | -171,620             |
| Labour  | -120,449.00               | -111,248.00          | -117,421.00          | -108,909.00          | -105,521.00          | -101,116             | -94,952              | -94,856              | -91,407              | -78,126              |
| Other Expenses  | -12,120.00                | -14,402.00           | -15,419.00           | -13,385.00           | -18,027.00           | -14,145              | -14,338              | -11,661              | -14,502              | -8,574               |
| <b>Net Revenue</b>  | <b>8,830</b>              | <b>8,509</b>         | <b>29,992</b>        | <b>68,824</b>        | <b>106,903</b>       | <b>98,104</b>        | <b>92,058</b>        | <b>89,311</b>        | <b>52,106</b>        | <b>8,794</b>         |
| <b>Cinecenta</b>  |                           |                      |                      |                      |                      |                      |                      |                      |                      |                      |
| Revenue   | 341,992.00                | 343,435.00           | 333,178.00           | 366,506.00           | 332,480.00           | 313,081              | 314,969              | 319,376              | 310,288              | 266,693              |
| Cost of Sales   | -113,864.00               | -114,196.00          | -115,927.00          | -121,635.00          | -112,611.00          | -100,553             | -99,658              | -109,063             | -117,020             | -99,132              |
| Labour  | -188,523.00               | -186,352.00          | -177,847.00          | -174,975.00          | -169,061.00          | -165,197             | -167,139             | -157,374             | -144,496             | -129,299             |
| Other Expenses  | -48,830.00                | -48,270.00           | -47,925.00           | -50,632.00           | -48,032.00           | -45,330              | -42,688              | -56,179              | -56,941              | -55,400              |
| <b>Net Revenue</b>  | <b>-9,225</b>             | <b>-5,383</b>        | <b>-8,521</b>        | <b>19,264</b>        | <b>2,776</b>         | <b>2,001</b>         | <b>5,484</b>         | <b>-3,240</b>        | <b>-8,169</b>        | <b>-17,138</b>       |
| <b>Munchie Bar</b>  |                           |                      |                      |                      |                      |                      |                      |                      |                      |                      |
| Revenue   | 579,058.00                | 577,393.00           | 456,824.00           | 397,524.00           | 377,135.00           | 346,014              | 334,401              | 337,922              | 322,567              | 271,405              |
| Cost of Sales   | -275,129.00               | -278,840.00          | -214,772.00          | -170,045.00          | -160,400.00          | -159,791             | -162,067             | -159,290             | -162,912             | -143,831             |
| Labour  | -166,095.00               | -155,141.00          | -146,361.00          | -138,860.00          | -127,940.00          | -122,276             | -117,858             | -109,354             | -95,624              | -85,992              |
| Other Expenses  | -17,809.00                | -16,881.00           | -12,635.00           | -9,475.00            | -11,204.00           | -7,922               | -9,301               | -10,001              | -7,576               | -7,337               |
| <b>Net Revenue</b>  | <b>120,025</b>            | <b>126,531</b>       | <b>83,056</b>        | <b>79,144</b>        | <b>77,591</b>        | <b>56,025</b>        | <b>45,175</b>        | <b>59,277</b>        | <b>56,455</b>        | <b>34,245</b>        |
| <b>Info Booth</b>   |                           |                      |                      |                      |                      |                      |                      |                      |                      |                      |
| Revenue (note 1)  | 155,200.00                | 178,702.46           | 6,358,616.00         | 277,877.00           | 147,653.00           | 235,189              | 265,085              | 320,247              | 258,463              | 167,331              |
| Cost of Sales   |                           |                      | -6,061,865.00        |                      |                      |                      |                      | 0                    | -79                  | -127                 |
| Labour  | -51,582.00                | -42,323.00           | -39,912.00           | -37,790.00           | -37,819.00           | -36,443              | -37,788              | -29,296              | -37,741              | -46,475              |
| Other Expenses  | -7,280.00                 | -4,261.00            | -4,216.00            | -5,374.00            | -4,546.00            | -4,293               | -5,759               | -4,814               | -8,129               | -7,745               |
| <b>Net Revenue</b>  | <b>96,338</b>             | <b>132,118</b>       | <b>252,623</b>       | <b>234,713</b>       | <b>105,288</b>       | <b>194,453</b>       | <b>221,538</b>       | <b>286,137</b>       | <b>212,514</b>       | <b>112,984</b>       |
| <b>Other Business Operations Net Revenue</b>  | <b>251,664</b>            | <b>294,569</b>       | <b>399,021</b>       | <b>481,929</b>       | <b>373,816</b>       | <b>432,077</b>       | <b>463,851</b>       | <b>546,764</b>       | <b>393,776</b>       | <b>186,654</b>       |

| Note 1: Info Booth Revenue | 2017-2018<br>Draft Budget | 2016-2017<br>Audited | 2015-2016<br>Audited | 2014-2015<br>Audited | 2013-2014<br>Audited | 2012-2013<br>Audited | 2011-2012<br>Audited | 2010-2011<br>Audited |
|----------------------------|---------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| Health Plan                | 115,000.00                | 137,833.46           | 255,026.00           | 227,657.00           | 88,026.00            | 98,000               | 202,697              | 258,439              |
| U-Pass                     | 35,000.00                 | 34,696.00            | 35,807.00            | 40,071.00            | 41,961.00            | 42,729               | 43,537               | 43,231               |
| Other                      | 5,200.00                  | 6,173.00             | 5,918.00             | 10,149.00            | 17,666.00            | 18,860               | 18,851               | 18,577               |
| <b></b>                    |                           |                      |                      |                      |                      |                      |                      |                      |

University of Victoria Students' Society Fiscal Budget Forecasting

| Support and Administration Services               | 2017-2018<br>Draft Budget | 2016-2017<br>Audited | 2015-2016<br>Audited | 2014-2015<br>Audited | 2013-2014<br>Audited | 2012-2013<br>Audited | 2011-2012<br>Audited | 2010-2011<br>Audited | 2009-2010<br>Audited | 2008-2009<br>Audited |
|---|---------------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| <b>General Office</b>                             |                           |                      |                      |                      |                      |                      |                      |                      |                      |                      |
| Revenue   |                           |                      |                      |                      |                      |                      |                      | 2,309                | 15,175               | 11,298               |
| Cost of Sales                                     |                           |                      |                      |                      |                      |                      |                      |                      |                      |                      |
| Labour  | -75,211.00                | -67,614.00           | -67,274.00           | -57,705.00           | -53,524.00           | -52,499              | -50,222              | -43,295              | -36,648              | -30,204              |
| Other Expenses                                    | -8,150.00                 | -5,137.00            | -5,792.00            | -8,292.00            | -6,410.00            | -6,565               | -5,724               | -5,697               | -6,230               | -5,342               |
| <b>Net Revenue</b>                                | <b>-83,361</b>            | <b>-72,751</b>       | <b>-73,066</b>       | <b>-65,997</b>       | <b>-59,934</b>       | <b>-59,064</b>       | <b>-55,946</b>       | <b>-46,683</b>       | <b>-27,703</b>       | <b>-24,248</b>       |
| <b>Building Operations</b>                        |                           |                      |                      |                      |                      |                      |                      |                      |                      |                      |
| Revenue   | 228,094.00                | 220,694.00           | 212,213.00           | 227,895.00           | 216,958.00           | 216,856              | 210,571              | 210,342              | 205,707              | 170,884              |
| Labour  | -39,571.00                | -36,546.00           | -38,498.00           | -35,229.00           | -23,921.00           | -16,238              | -15,707              | -17,047              | -33,378              | -26,880              |
| Other Expenses                                    | -417,266.00               | -411,620.00          | -380,095.00          | -439,459.00          | -394,970.00          | -424,811             | -386,539             | -410,502             | -398,807             | -380,357             |
| <b>Net Revenue</b>                                | <b>-228,743</b>           | <b>-227,472</b>      | <b>-206,380</b>      | <b>-246,993</b>      | <b>-201,933</b>      | <b>-224,193</b>      | <b>-191,675</b>      | <b>-217,207</b>      | <b>-226,478</b>      | <b>-236,353</b>      |
| <b>Graphics</b>                                   |                           |                      |                      |                      |                      |                      |                      |                      |                      |                      |
| Revenue   | 700.00                    | 1,133.00             | 0.00                 | 0.00                 |                      |                      |                      | 4,269                | 806                  | 2,882                |
| Cost of Sales                                     |                           |                      |                      |                      | 0.00                 |                      |                      |                      | 0                    | 0                    |
| Labour  | -128,931.00               | -119,304.00          | -114,878.00          | -109,664.00          | -73,558.00           | -52,574              | -39,566              | -75,823              | -80,958              | -73,538              |
| Other Expenses                                    | -8,475.00                 | -6,391.00            | -5,675.00            | -6,639.00            | -5,916.00            | -3,698               | -1,924               | -5,994               | -3,675               | -4,605               |
| <b>Net Revenue</b>                                | <b>-136,706</b>           | <b>-124,562</b>      | <b>-120,553</b>      | <b>-116,303</b>      | <b>-79,474</b>       | <b>-56,272</b>       | <b>-41,490</b>       | <b>-77,548</b>       | <b>-83,827</b>       | <b>-75,261</b>       |
| <b>Accounting</b>                                 |                           |                      |                      |                      |                      |                      |                      |                      |                      |                      |
| Revenue   | 20,886.00                 | 20,631.00            | 19,739.00            | 21,546.00            | 7,064.00             | 4,323                | 10,429               | 5,367                | 5,183                | 31,656               |
| Labour  | -182,283.00               | -176,329.00          | -172,662.00          | -170,615.00          | -153,702.00          | -144,433             | -134,821             | -124,637             | -128,871             | -106,790             |
| Net Interest/Bank Charges                         | -5,135.00                 | -20,803.00           | -20,512.00           | -21,647.00           | -17,755.00           | -20,269              | -20,979              | -26,100              | -22,459              | -20,106              |
| Other Expenses                                    | -48,227.00                | -37,075.00           | -28,481.00           | -33,229.00           | -51,061.00           | -50,388              | -34,975              | -49,350              | -60,614              | -53,392              |
| <b>Net Revenue</b>                                | <b>-214,759</b>           | <b>-213,576</b>      | <b>-201,916</b>      | <b>-203,945</b>      | <b>-215,454</b>      | <b>-210,767</b>      | <b>-180,346</b>      | <b>-194,720</b>      | <b>-206,761</b>      | <b>-148,632</b>      |
| <b>Division Administration</b>                    |                           |                      |                      |                      |                      |                      |                      |                      |                      |                      |
| Salary and Benefits                               | -194,794.00               | -195,991.00          | -273,550.00          | -193,080.00          | -191,506.00          | -180,743             | -170,444             | -266,212             | -251,464             | -253,283             |
| Recruitment and Training                          | -2,600.00                 | -754.00              | -2,669.00            | -465.00              |                      | -250                 | -879                 | 0                    | -1,191               | -5,672               |
| Computer  | -1,500.00                 | 0.00                 | -32.00               | -1,318.00            |                      | -2,133               | -833                 | -235                 | -833                 | -714                 |
| Legal/Professional                                | -8,100.00                 | -8,798.00            | -15,200.00           | -1,450.00            | -9,635.00            | -14,792              | -1,812               | -18,537              | -37,587              | -23,466              |
| Special Occasions                                 | -7,400.00                 | -6,916.00            | -5,586.00            | -7,194.00            | -5,461.00            | -6,330               | -4,361               | -3,692               | -3,020               | -2,874               |
| Union Sick Bank                                   | 0.00                      | -4,083.00            | -5,801.00            | -5,256.00            | -2,927.00            | -2,775               | -1,792               | -2,574               | -2,212               | -2,561               |
| Other Expenses                                    | -24,762.00                | -6,743.00            | -6,896               | -6,917.00            | -4,856.00            | -7,499               | -12,142              | -1,561               | -3,381               | -5,819               |
| <b>Net Revenue</b>                                | <b>-239,156</b>           | <b>-223,285</b>      | <b>-309,734</b>      | <b>-215,680</b>      | <b>-214,385</b>      | <b>-214,522</b>      | <b>-192,263</b>      | <b>-292,711</b>      | <b>-299,688</b>      | <b>-294,389</b>      |
| <b>Support and Administration Net Revenue</b>     | <b>-902,725</b>           | <b>-861,646</b>      | <b>-911,649</b>      | <b>-848,918</b>      | <b>-771,180</b>      | <b>-764,818</b>      | <b>-661,720</b>      | <b>-828,869</b>      | <b>-844,457</b>      | <b>-778,883</b>      |
| <b>Board of Directors</b>                         |                           |                      |                      |                      |                      |                      |                      |                      |                      |                      |
|   | 2017-2018<br>Draft Budget | 2016-2017<br>Audited | 2015-2016<br>Audited | 2014-2015<br>Audited | 2013-2014<br>Audited | 2012-2013<br>Audited | 2011-2012<br>Audited | 2010-2011<br>Audited | 2009-2010<br>Audited | 2008-2009<br>Audited |
| <b>Lead Directors</b>                             |                           |                      |                      |                      |                      |                      |                      |                      |                      |                      |
| Labour  | -163,771.63               | -155,146.00          | -156,062.00          | -149,166.00          | -146,025.00          | -138,260             | -136,670             | -113,030             | -107,657             | -110,408             |
| Other Expenses                                    | -1,975.00                 | -1,577.00            | -1,397.00            | -3,890.00            | -2,093.00            | -2,186               | -2,873               | -4,779               | -2,063               | -3,801               |
| <b>Net Revenue</b>                                | <b>-165,747</b>           | <b>-156,723</b>      | <b>-157,459</b>      | <b>-153,056</b>      | <b>-148,118</b>      | <b>-140,446</b>      | <b>-139,543</b>      | <b>-117,809</b>      | <b>-109,720</b>      | <b>-114,209</b>      |
| <b>Communications Staff</b>                       |                           |                      |                      |                      |                      |                      |                      |                      |                      |                      |
| Labour  | -82,661.51                | -96,238.00           | -123,944.00          | -96,423.00           | -69,825.00           | -60,607              | -59,258              | -54,104              | -56,672              | -56,288              |
| Other Expenses                                    | -3,309.50                 | -2,045.00            | 0.00                 | -4,651.00            | -2,735.00            | -4,220               | -3,041               | -3,113               | -3,304               | -2,552               |
| <b>Net Revenue</b>                                | <b>-85,971</b>            | <b>-98,283</b>       | <b>-123,944</b>      | <b>-101,074</b>      | <b>-72,560</b>       | <b>-64,827</b>       | <b>-62,299</b>       | <b>-57,217</b>       | <b>-59,976</b>       | <b>-58,840</b>       |
| <b>Board Operations</b>                           |                           |                      |                      |                      |                      |                      |                      |                      |                      |                      |
| Revenue   | 370.00                    | 255.00               | 0.00                 | 1,750.00             | 535.00               | 12,095               | 0                    | 948                  | 686                  | 1,260                |
| Labour  | -6,360.00                 | -7,202.00            | 0.00                 | -3,502.00            | -2,484.00            | -8,942               | -2,492               | -4,382               | -1,724               | -1,270               |
| Legal   |                           |                      |                      | 0.00                 |                      | 0                    |                      | -29,869              | 0                    | 0                    |
| Other Expenses                                    | -43,944.10                | -47,677.00           | -48,004.00           | -57,678.00           | -42,333.00           | -36,348              | -24,066              | -42,367              | -33,191              | -42,294              |
| <b>Net Revenue</b>                                | <b>-49,934</b>            | <b>-54,624</b>       | <b>-48,004</b>       | <b>-59,430</b>       | <b>-44,282</b>       | <b>-33,195</b>       | <b>-26,558</b>       | <b>-75,670</b>       | <b>-34,229</b>       | <b>-42,304</b>       |
| <b>Elections</b>                                  |                           |                      |                      |                      |                      |                      |                      |                      |                      |                      |
| Revenue   | 26,237.00                 | 22,369.00            | 38,224.00            | 18,235.00            | 27,067.00            | 23,545               | 29,834               | 14,802               | 2,000                | 2,000                |
| Labour  | -19,331.11                | -15,566.00           | -26,939.00           | -13,178.00           | -18,363.00           | -16,104              | -19,000              | -34,453              | -17,169              | -15,345              |
| Other Expenses                                    | -7,400.92                 | -6,803.00            | -11,285.00           | -5,057.00            | -8,704.00            | -7,498               | -18,773              | -15,848              | -11,672              | -10,812              |
| <b>Net Revenue</b>                                | <b>-495</b>               | <b>0</b>             | <b>0</b>             | <b>0</b>             | <b>0</b>             | <b>-57</b>           | <b>-7,939</b>        | <b>-35,499</b>       | <b>-26,841</b>       | <b>-24,157</b>       |
| <b>Campaigns</b>                                  |                           |                      |                      |                      |                      |                      |                      |                      |                      |                      |
| Revenue   | 20,540.00                 | 23,208.00            | 26,146.00            | 18,454.00            | 16,792.00            | 9,689                | 771                  | 0                    | 250                  | 0                    |
| Expenses  | -20,540.00                | -23,208.00           | -42,127.00           | -18,454.00           | -16,792.00           | -12,340              | -11,140              | -3,287               | -5,083               | -1,707               |
| <b>Net Revenue</b>                                | <b>0</b>                  | <b>0</b>             | <b>-15,981</b>       | <b>-18,454</b>       | <b>-16,792</b>       | <b>0</b>             | <b>-2,651</b>        | <b>-10,369</b>       | <b>-3,287</b>        | <b>-4,833</b>        |
| <b>Armed With Understanding/Speaker Series</b>    |                           |                      |                      |                      |                      |                      |                      |                      |                      |                      |
| Revenue   | n/a                       | n/a                  | n/a                  | n/a                  |                      | 1,700                | n/a                  | 3,837                | 2,951                | 4,854                |
| Expenses  | n/a                       | n/a                  | n/a                  | n/a                  | -3,845.00            | -505                 | n/a                  | -8,291               | -8,598               | -7,825               |
| <b>Net Revenue</b>                                | <b>0</b>                  | <b>0</b>             | <b>0</b>             | <b>0</b>             | <b>-3,845</b>        | <b>1,195</b>         | <b>0</b>             | <b>-4,455</b>        | <b>-5,647</b>        | <b>-2,971</b>        |
| <b>Handbook</b>                                   |                           |                      |                      |                      |                      |                      |                      |                      |                      |                      |
| Revenue   | n/a                       | n/a                  | n/a                  | n/a                  | n/a                  | n/a                  | n/a                  | 8,924                | 8,850                | 12,203               |
| Expenses  | n/a                       | n/a                  | n/a                  | n/a                  | n/a                  | n/a                  | n/a                  | -33,834              | -33,544              | -37,364              |
| <b>Net Revenue</b>                                | <b>0</b>                  | <b>0</b>             | <b>0</b>             | <b>0</b>             | <b>0</b>             | <b>0</b>             | <b>0</b>             | <b>-24,910</b>       | <b>-24,694</b>       | <b>-25,161</b>       |
| <b>Member Outreach</b>                            |                           |                      |                      |                      |                      |                      |                      |                      |                      |                      |
| Revenue   | 25,230.00                 | 25,330.00            | 24,860.00            | 20,010.00            | 16,104               | 21,764               | 11,896               | 0                    | 0                    | 0                    |
| Expenses*   | -51,230.00                | -51,986.00           | -47,204.00           | -62,865.00           | -56,585.00           | -47,429              | -50,134              | -4,030               | -3,161               | -2,256               |
| <b>Net Revenue</b>                                | <b>-26,000</b>            | <b>-26,656</b>       | <b>-22,344</b>       | <b>-42,855</b>       | <b>-40,481</b>       | <b>-25,665</b>       | <b>-38,238</b>       | <b>-4,030</b>        | <b>-3,161</b>        | <b>-2,256</b>        |
| <b>Special Events</b>                             |                           |                      |                      |                      |                      |                      |                      |                      |                      |                      |
| Revenue   | 111,792.00                | 55,881.00            | 47,558.00            | 78,894.00            | 44,870.00            | 61,713               | 35,881               | 0                    | 16,293               | 8,344                |
| Expenses  | -111,792.00               | -55,881.00           | -51,300.00           | -103,952.00          | -44,870.00           | -62,975              | -36,080              | -5,601               | -27,403              | -16,506              |
| <b>Net Revenue</b>                                | <b>0</b>                  | <b>0</b>             | <b>-3,742</b>        | <b>-25,058</b>       | <b>0</b>             | <b>-1,262</b>        | <b>-199</b>          | <b>-5,601</b>        | <b>-11,110</b>       | <b>-8,162</b>        |
| <b>Food Bank/Free Store</b>                       |                           |                      |                      |                      |                      |                      |                      |                      |                      |                      |
| Revenue   | 82,400                    | 48,564               | n/a                  | n/a                  | n/a                  | n/a                  | n/a                  | n/a                  | n/a                  | n/a                  |
| Expenses  | -67,045                   | -48,564              | n/a                  | n/a                  | n/a                  | n/a                  | n/a                  | n/a                  | n/a                  | n/a                  |
| <b>Net Revenue</b>                                | <b>15,355</b>             | <b>0</b>             | <b>0</b>             | <b>0</b>             | <b>0</b>             | <b>0</b>             | <b>0</b>             | <b>0</b>             | <b>0</b>             | <b>0</b>             |
| <b>SUB Parties</b>                                |                           |                      |                      |                      |                      |                      |                      |                      |                      |                      |
| Revenue   | n/a                       | n/a                  | n/a                  | n/a                  | n/a                  | n/a                  | n/a                  | 0                    | 15,732               | 18,038               |
| Expenses  | n/a                       | n/a                  | n/a                  | n/a                  | n/a                  | n/a                  | n/a                  | 0                    | -18,374              | -19,080              |
| <b>Net Revenue</b>                                | <b>0</b>                  | <b>0</b>             | <b>0</b>             | <b>0</b>             | <b>0</b>             | <b>0</b>             | <b>0</b>             | <b>0</b>             | <b>-2,642</b>        | <b>-1,042</b>        |
| <b>Environmental Responsibility</b>               |                           |                      |                      |                      |                      |                      |                      |                      |                      |                      |
| Revenue   |                           |                      |                      |                      |                      |                      |                      | 0                    | 0                    | 0                    |
| Expenses*   | n/a                       | n/a                  | n/a                  | 0.00                 |                      | -842                 | n/a                  | 0                    | -807                 | -3,336               |
| <b>Net Revenue</b>                                | <b>0</b>                  | <b>0</b>             | <b>0</b>             | <b>0</b>             | <b>0</b>             | <b>-842</b>          | <b>0</b>             | <b>0</b>             | <b>-807</b>          | <b>-3,336</b>        |
| <b>Donations and Grants</b>                       |                           |                      |                      |                      |                      |                      |                      |                      |                      |                      |
| Donations   | -2,400.00                 | -2,400.00            | -1,779.00            | -1,807.00            |                      | -701                 | -2,540               | 0                    | -500                 | -565                 |
| <b>Net Revenue</b>                                | <b>-2,400</b>             | <b>-2,400</b>        | <b>-1,779</b>        | <b>-1,807</b>        | <b>0</b>             | <b>-701</b>          | <b>-2,540</b>        | <b>0</b>             | <b>-500</b>          | <b>-565</b>          |
| <b>Society Legal Defense</b>                      |                           |                      |                      |                      |                      |                      |                      |                      |                      |                      |
| Revenue   |                           |                      |                      |                      |                      |                      |                      |                      | n/a                  | n/a                  |
| Expenses  | -13,000.00                | -10,477.00           | -76,703.00           | -119,852.00          | -82,930.00           | -110,486             | -130,813             | -86,203              | n/a                  | n/a                  |
| <b>Net Revenue</b>                                | <b>-13,000</b>            | <b>-10,477</b>       | <b>-76,703</b>       | <b>-119,852</b>      | <b>-82,930</b>       | <b>-110,486</b>      | <b>-130,813</b>      | <b>-86,203</b>       | <b>n/a</b>           | <b>n/a</b>           |
| <b>Board of Directors Net Revenue</b>             | <b>-343,547</b>           | <b>-349,163</b>      | <b>-449,956</b>      | <b>-503,132</b>      | <b>-392,216</b>      | <b>-378,937</b>      | <b>-418,499</b>      | <b>-414,681</b>      | <b>-284,160</b>      | <b>-284,710</b>      |
| <b>Other Transactions</b>                         |                           |                      |                      |                      |                      |                      |                      |                      |                      |                      |
| Other Income/Expenses                             | -10,000.00                | -38.00               | -159,599.44          | -170,972.00          | -113,699             | -28,398              | -70,849              | 13,042               | -267                 | 1,809                |
| Interfund transfers                               |                           | -1,543.00            |                      |                      |                      |                      |                      |                      |                      |                      |
| Asset opening adjustment to Accum Surplus Deficit |                           | -2,810.72            |                      |                      |                      |                      |                      |                      |                      |                      |
| Board Restricted Fund deficits                    | -15,355.00                | 0.00                 | 19,723.00            |                      |                      |                      |                      |                      |                      |                      |
| <b>Operating Surplus (Deficit)</b>                | <b>10,687</b>             | <b>50,265</b>        | <b>-260,332</b>      | <b>-113,457</b>      | <b>95,541</b>        | <b>166,681</b>       | <b>185,392</b>       | <b>113,152</b>       | <b>-100,339</b>      | <b>-255,165</b>      |
| <b>Accumulative Operating Surplus (Deficit)</b>   |                           |                      |                      |                      |                      |                      |                      |                      |                      |                      |
|   | 2017-2018<br>Draft Budget | 2016-2017<br>Audited | 2015-2016<br>Audited | 2014-2015<br>Audited | 2013-2014<br>Audited | 2012-2013<br>Audited | 2011-2012<br>Audited | 2010-2011<br>Audited | 2009-2010<br>Audited | 2008-2009<br>Audited |
| <b>Accumulative Operating Surplus (Deficit)</b>   | <b>-121,143</b>           | <b>-131,830</b>      | <b>-182,095</b>      | <b>78,236</b>        | <b>191,693</b>       | <b>96,152</b>        | <b>-70,529</b>       | <b>-255,921</b>      | <b>-369,073</b>      | <b>-268,734</b>      |

